

**MINUTES OF MEETING**

<b>PROJECT</b>	Khyber Pakhtunkhwa Solarization of Houses Initiative
<b>AGENDA</b>	Pre Bid meeting for Pre-Qualification of Contractor
<b>VENUE</b>	Main Committee Room, PEDO House Hayatabad Peshawar
<b>Date &amp; Time</b>	02:00 PM Jan 3 <sup>rd</sup> , 2025

**PARTICIPANTS**

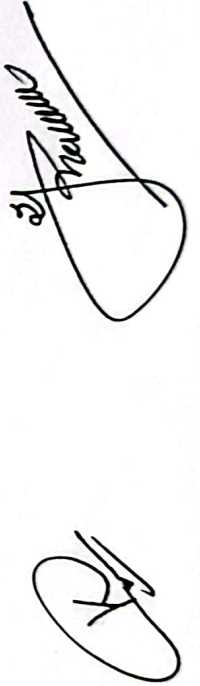
<b>Name</b>	<b>Designation</b>	<b>Department</b>
<b>Engr. Khurram Shehzad Durrani</b>	<b>Chief Engineer Renewables</b>	<b>PEDO</b>
<b>Engr. Asfandyar Khan</b>	<b>Project Director (Solar)</b>	<b>PEDO</b>
<b>Engr. Mustafa Kamal</b>	<b>Deputy Director (P&amp;C)</b>	<b>PEDO</b>
<b>Engr. Zainil Abideen</b>	<b>Assistant Director (P&amp;C)</b>	<b>PEDO</b>
<b>Engr. Zahid Ali</b>	<b>Assistant Manager (P&amp;C)</b>	<b>PEDO</b>
<b>Engr. Yasir Farman</b>	<b>Assistant Director P&amp;C</b>	<b>PEDO</b>

Attendance sheets duly signed by the participants attached at **Annex-A**.

The meeting commenced with the recitation of the Holy Quran. The Chair welcomed the participants and briefed the forum on the background of the process. Project Director (Solar) explained the prequalification criteria for contractors for the mentioned project. While discussing each section of the PQDs with the firms, the queries/objections at Annex-B put forwarded by the representative of the firms and responses are as below:

**ANNEX-B**

		<b>CLARIFICATION/ RECOMMENDATIONS/DECISION BY CHAIR</b>	
<b>S #</b>	<b>REFERENCE/QUERY</b>		
1	<p>Reference to Qualification Criteria 3.2.1.1 of Basic Eligibility for Firms. It is requested that PPIB/AEDB may also include in the basic eligibility criteria.</p>	<p><b>Clarification:</b> It is to clarify that the requirement of PPIB/AEDB is mandatory for the projects where the connectivity with the national grid/ net metering is required. Whereas the project scope includes the provision of DC stand alone system, hence the requirement of PPIB/ AEDB is not mandatory.</p>	
2	<p>Reference to Qualification Criteria 3.2.1.1 of Basic Eligibility for Firms.it is requested that registration with Electric Inspectorate Government of Khyber Pakhtunkhwa may kindly be wave off.</p>	<p><b>Clarification:</b> It is to clarify that under the rule 48 of electricity act 1937, the registration with Electric Inspectorate of Khyber Pakhtunkhwa is mandatory for category A to E for the electrical installation.</p>	
3	<p>Reference to Qualification Criteria 3.2.2 Financial Soundness of the Firm. Clarification is required for the relevant credit facility under the bank credit line</p>	<p><b>Clarification:</b> It is to clarify that the following credit facilities are required under the bank credit line. Letter of Guarantee LC-Usance/ DA 90 Days, LC-Sight/DP-(i) Financing against Trust Receipt- (ii) Financing against imported merchandise. Moreover, the available credit under the above facilities will be mentioned clearly and with affidavit for utilization in the project. The marking category will be remaining the same.</p>	
4	<p>Reference to Qualification Criteria 3.2.2 Financial Soundness of the Firm. It is requested that for Working Capital and Average Annual Turnover, alongside the audited financial balance sheet, income tax returns should also be submitted, and there should be a correspondence between the financial audited balance sheet and the tax returns.</p>	<p><b>Clarification:</b> It was explained that the income tax returns shall be submitted along with the audit reports. Since the forum unanimously agreed to the compliance of the audit balance sheet to the income tax returns and working capital, therefore the audit balance sheet would be verified through income tax returns for evaluation.</p> <p>It is further to clarify that following amendments is incorporated in the PQD's 3.2.2 "Financial Soundness" sr (ii) Working Capital = Current Assets – Current Liabilities. Whereas the rest of the terms will remain the same.</p>	





5	Reference to Qualification Criteria 3.2.3 Experience Required. It was requested that the experience of private sector must be included in the experience for completed and on-going projects. Moreover, the marking for the projects less than required may also be clarified.	<b>Clarification:</b> It was clarified that the experience of firm/s with Government/Semi Government/ Government Autonomous bodies/ International Donor Agencies (ADB/WB/GIZ or like nature) will only be considered only. The international experiences will be attested from the relevant consulate general in Pakistan. Also, the projects of ESCO (energy Services company) model will not be evaluated. Furthermore, the 05 marks are assigned to each completed and in hand solar building solution project only.
6	Reference to Qualification Criteria 3.2.4 Logistics & Project Management Capacities.it was requested that the Goods Declaration (GDs)of the import from manufacturer shall be wave-off and only authorization of the manufacture shall be submitted. It may also be clarified that either independent nature of the repair center/ O&M centers is allowed under this condition and will be evaluated?	<b>Clarification:</b> It is clarified that the authorization will be verified only through Goods Declaration (GDs) Documents from the relevant manufacturer along with Performa invoice.
7	Reference to Qualification Criteria 3.2.4 Logistics & Project Management Capacities. It was requested to explain the nature of service centers for solar equipment in division of province.	<b>Clarification:</b> It was clarified that the firm/company must provide the details/ network of their customer service station/ Repair centers/ O&M centers with ownership document/lease agreement of the respective centers at division or district level. Moreover, only those repair / O&M centers are allowed and will be evaluated, having valid authorization certificate from the manufacturer or registered with the FBR/ KPPRA/ PEC.
8	Reference to Letter of Application at Annex- I. kindly clarify the meaning of deletion of packages?	<b>Clarification:</b> It was clarified that the Note " <i>The Applicant has to delete any package for which he does not wish to prequalify</i> " is deleted. Whereas the pre- Qualification is open to all packages.





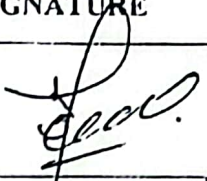





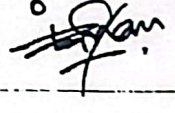

ATTENDANCE SHEET

AGENDA: PER-BID MEETING FOR THE PRE-QUALIFICATION OF CONTRACTORS FOR THE PROJECT "KHYBER PAKHTUNKHWA SOLARIZATION OF HOUSES INITIATIVE" IMPLEMENTATION OF PHASE-I & PHASE-II SOLARIZATION OF 130,000 HOUSES.

PARTICIPANTS

SL. NO	NAME	DESIGNATION / DEPARTMENT	SIGNATURE
1	ZEESEWAN KHAN	MD (Sunwave Pak)	
2	ZAHNOOR ALI	SAES EXECUTIVE fawad545@gmail.com CATICIN ENGINEERING SALES SERVICES (PVT) LTD. 0345 501688	
	Jehangir Khan	Representative 0313 9155 665 Trojan Construction 0317-5500030	
	M Aamir	Contractor muh.aamir02@gmail.com	
	M. Younas Builders Pvt Ltd	P.M/Engineer	
	Maris International Private Limited	M. ZUBAIR (0332-9082883)	
	Edge Enterprises Pvt Ltd	Tajamul Hussain (Eng) edge-enterprises@outlook.com	
	Tajamul Hussain	Kaybee 2111@yahoo.com	
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	SIBTE HASSAN	Engineer (M/S Sarbiland Khan Pk) ahmadalijan1995@gmail.com	
	Yasir Amin	TSK Engineering International Pvt Ltd	
	Faridoon Ahmed	SKY Green Engineering	
	M-UMAIR		

ATTENDANCE SHEET

S.N	NAME	DESIGNATION / DEPARTMENT	SIGNATURE
13	Syed M Imroz	R. S. M (MAK Pumps Co.)	
14	Engr Sabir Ali	Project Engineer 0333 9203882	
15	Engr. Sabihullah	M/s Ali Haider & Brothers Engineering Company Pvt Ltd	
16	Safauddin	Cititek Pvt Ltd	
17	Khizar Hayat	LAWAGHAR construction company	
18	Saud Ahmad CEO	M/s Saud Ahmad and BROTHERS	
19	<del>Pir Muhammad</del>	<del>Pir</del>	
20	Abdul Rehman	M/s Pir Muhammad Khan Company CA	
21	M. Dawood Khan	Solar Tech (Pvt) Ltd	
22			