



# P E D O

PAKHTUNKHWA ENERGY DEVELOPMENT ORGANIZATION  
GOVERNMENT OF KHYBER PAKHTUNKHWA  
21B-II, Abdara Road, University Town, Peshawar



No. PD(Solar)/PEDO/Solarization Projects/2022-23/  
Dated at Peshawar 23-01-2023

To, ✓

**All the Intended Firms/Contractors**

Subject:

**MINUTES OF THE PRE-BID MEETING FOR PRE-QUALIFICATION OF CONTRACTORS FOR THE PROJECTS "SOLARIZATION OF MASAJID & WORSHIP PLACES OF KHYBER PAKHTUNKHWA" & "SOLARIZATION OF 2000 MASAJID IN MERGED AREAS"**

I am directed to refer to the subject cited above & enclose herewith minutes of the pre-bid meeting held on dated 10<sup>th</sup> Jan, 2023 for information, please.

**Assistant Director (Central)  
Solar, PEDO**

**Copy for Information to:**

1. The Project Director (Solar-PIU), PEDO
2. PS to CEO, PEDO

**Assistant Director (Central)  
Solar, PEDO**

## MINUTES OF MEETING

<b>PROJECT</b>	1. Solarization of Masajid & Worship places of KhyberPakhtunkhwa 2. Solarization of 2000 Masajid in merged area
<b>AGENDA</b>	Pre-Bid Meeting for the Pre-Qualification of Contractors
<b>VENUE</b>	Main committee room PEDO House Hayatabad, Peshawar, Pakistan
<b>DATE &amp; TIME</b>	Tuesday, 10 <sup>th</sup> January, 2023 @ 1100 Hrs.
<b>PARTICIPANTS</b>	
<b>PEDO/PROJECT CONSULTANTS</b>	
1	Mr. Riaz Ahmed Jan Chief Engineer (P&C) PEDO ( <b>Chair</b> )
2	Engr. Asfand Yar Khan Project Director (Solar-PIU), PEDO
3	Mr Kinan Gulzar Deputy Director (P&C) , PEDO
3	Engr. Mustafa Kamal Deputy Director (P&C) Solar, PEDO
4	Engr. Amir shah General Manager (Barg Engineering Consultants)
<b>PARTICIPATED CONTRACTORS</b>	
1.	Akhunzada Associates
2.	MAK Pumps
3.	Energy Solution Pvt Ltd
4.	TSK Engineering Enterprises
5.	Solar Sigma Pvt Ltd
6.	Sustainable Energy Associates
7.	Zomo Ashro Engineering

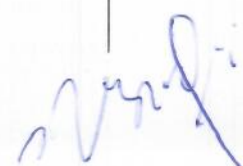
Attendance sheets duly signed by the participants attached at **Annex-I**.



## MINUTES OF MEETING

1. The meeting started with the recitation of the Holy Quran. Chief Engineer (P&C) after welcoming the participants asked Project director (solar) to brief on the background of the process.
2. Project director explained that subject process has been initiated for hiring of contractors for solarization of remaining 1140 masjid in settled districts and 1050 masjid in merged districts of the province Khyber Pakhtunkhwa. It was further elaborated that notice of invitation for pre-qualification was published in daily newspapers on 5<sup>th</sup> January 2023 with pre-bid conference on 10<sup>th</sup> January 2023 and bid submission on 27<sup>th</sup> January 2023.
3. Chief Engineer (P&C) after brief on the process invited representatives of the participating contractors for any queries, clarifications, and objections in the pre-qualification documents. The queries of contracting firms were entertained one by one and were openly discussed in the meeting. The queries/objections put forwarded by the representatives of the firms and respective responses are as below:

	REFERENCE/QUERY	RESPONSE
1	<p><b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.1 "General Basic Eligibility"</b></p> <p>It is requirement for the applicants to have an average annual turnover of Rs.345 Million. As per standard bidding documents and in general practice, turnover benchmark is in relation to ascertaining financial capabilities of a firm for which ITA. 3.2.2 Financial Soundness has been set already. It is therefore requested to include the annual turnover in Financial Soundness which is a coherent practice.</p> <p>We would there request you to relax this condition and bring it down to PKR 100 million or 150 Million as average annual turnover .</p>	<p>It was explained that the statement under ITA 3.2 Sub section 3.2.1 serial no 7 is amended to the following:</p> <p>"The Applicant should have an Average Annual Turnover in the last three (03) years equal to or more than PKR 345 Million."</p>
2	<p><b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.1 "General Basic Eligibility"</b></p> <p>Registration with SECP shall be relaxed in case of Joint venture for either party i.e. Lead Partner and JV partner.</p>	<p>Please refer to the footnote under the table at ITA 3.2, Sub section 3.2.1 basic eligibility of applicants.</p>
3	<p><b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.5 "Equipment Capability"</b></p> <p>It is requested to relax requirement of double cabin 4x4 vehicles under Serial no E, Motor vehicle for the Project "Solarisation of Masjid &amp; Worship places of Khyber Pakhtunkhwa" as the project is based in settled districts of the province.</p>	<p>It was explained to the forum that project is covering almost all the settled districts of Khyber Pakhtunkhwa and access to sites falling in hilly and off-road terrains needs 4x4 vehicles. However following relaxations have been announced :-</p> <p><b>a.</b> In addition to the owned, vehicles can also be hired on rental basis subject to provision of rental agreements as proof.</p> <p><b>b.</b> The minimum manufactured model year of 4x4 D/C Vehicles shall be 2018 and above.</p>



## MINUTES OF MEETING

4	<b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.3 “Firm Experience Record”</b>	
	Clarification is requested on general Electric projects category, Whether the project value of Rs.30 Million will also be considered for this category.	Yes.
5	<b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.3 “Firm Experience Record”</b>	
	<p>Putting too much emphasis on particularly solar experience will not help in bringing up healthy competition. we would therefore request to modify the mark allocation as per below distribution :</p> <ul style="list-style-type: none"> <li>• Experience in solar projects domestic or industrial – <b>12 Marks</b></li> <li>• Experience of other projects having sizable portion of electrical works- <b>15 Marks</b></li> <li>• Possession of AEDB license – <b>4 marks</b></li> <li>• C&amp;W license – <b>2 marks</b></li> <li>• Electric inspectorate license-<b>2 marks</b></li> </ul>	Not agreed.
6	<b>ITA: 3.3 Joint Venture</b>	
	Bidders requested for clarification that whether consortium and associations are also allowed to apply in addition to Joint ventures.	The chair explained in detail the difference between Joint Ventures, consortium and associations to the participants. And announced that Consortium and associations are allowed to participate but will be evaluated as permissible in rules and regulations.
7	<b>Applying through PEDO E-Tender on <u>etender.pedo.pk</u></b>	
	Some of the bidders questioned applying through e-tender.	<p>It was clarified that every bidder participating in the pre-qualification process must also through <u>etender.pedo.pk</u> on or before 27<sup>th</sup> January 1500 HRS. However, in exceptional cases where the participating applicant failed to upload their application on PEDO etender website involving genuine reason shall be accepted with following conditions.</p> <ol style="list-style-type: none"> <li>1. The applicant shall submit written request to accept the application alongwith USB drive containing proposal/application information.</li> <li>2. Cover letter accompanied by the undertaking on judicial stamp paper that “in case of any discrepancy in soft copy and hard copy of technical proposal the prospective bidder shall not be liable the client”.</li> </ol>

3. The meeting ended with vote of thanks from and to the chair.


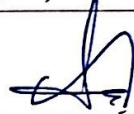
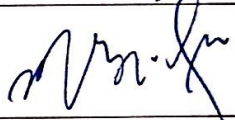

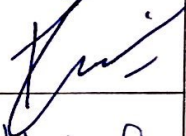
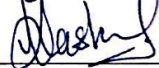
# ATTENDANCE SHEET

Date: 10<sup>th</sup> January, 2023.

**Agenda:** Pre-Bid Meeting With Contractors for Pre-Qualification of the Project:

**Projects:** **Solarization of Masajid & Worship Places of Khyber Pakhtunkhwa.**

## **PEDO Representatives**

Sr. No.	Name	Designation	Signature
1	Riaz Ahmad Jinn	CE (P&C)	
2	Engr. Asfand Yar Khan	PD (Solar)	
3	Mostafa Kamal	DD (P&C), PIO Sub- PEDO	
4	Aamir Shah	GM (Building & Contracts)	
5	Kinam Gulzar	DD (P&C)	
6	Muhammad Kashif Muehtaq	Regional Manager (Hazara)	
7			
8			
9			
10			
11			
12			
13			

Respective members are requested to mark their attendance by signing against their name and designation.

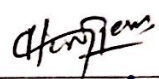
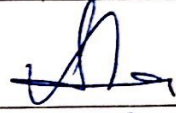
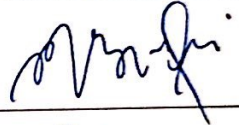

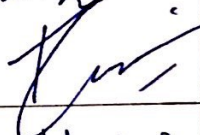

# ATTENDANCE SHEET

Date: 10<sup>th</sup> January, 2023.

Agenda: Pre-Bid Meeting With Contractors for Pre-Qualification of the Project:

Projects: Solarization of 2000 Masajid in Merged Areas.

## PEDO Representatives

Sr. No.	Name	Designation	Signature
1	Rizq Shumail Jain	CE (P&C)	
2	Engr. Asfand Yar Khan	PD (Solar)	
3	Mustafa Kamal	DD (P&C), PIU Solar PRDO	
4	Amin Shah	GM (Building Contracts)	
5	Kinan Gudgas	DD (P&C)	
6	Muhammed Kashif Mustaq	Regional Manager (Hazarat)	
7			
8			
9			
10			
11			
12			
13			

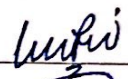
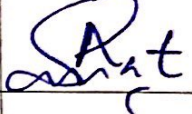
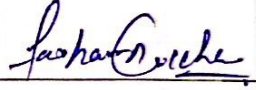


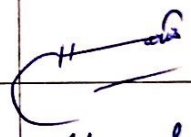
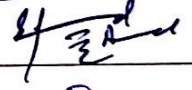

Respective members are requested to mark their attendance by signing against their name and designation.

# ATTENDANCE SHEET

Date: 10<sup>th</sup> January, 2023.

**Agenda:** Pre-Bid Meeting With Contractors for Pre-Qualification of the Project:

**Projects:** 1) Solarization of Masajid and Worship Places of Khyber Pakhtunkhwa.

Sr. No.	Name	Designation	Signature
1	Akumzuda Associates Muhammad Ishaq	Project manager	
2	MAK Pumps Co. (ASMAT)	SALES EXECUTIVE	
3	ENERGY Solution Pvt Ltd.	Project MANAGER.	
4	Muhammad Sohail Shah Zorab TSK Engineering Enterprises	COO	
5	Fazal Rabbi	Project Manager	
6	Solar Sigma Ltd. (Haris Ahmed)	Sales Engineer	
7	Sustainable Energy Associates (Pvt) Ltd. Hamed Takar	Project Manager	
8	Zomo Ashro Engg. Now Qasim Khan	Regional Head	
9			
10			
11			
12			
13			

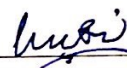
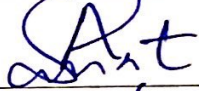
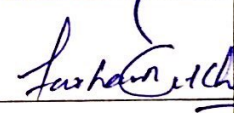
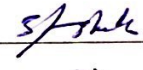

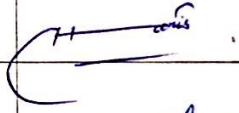
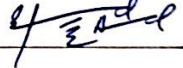
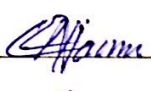
Respective members are requested to mark their attendance by signing against their name and designation.

## ATTENDANCE SHEET

Date: 10<sup>th</sup> January, 2023.

**Agenda:** Pre-Bid Meeting With Contractors for Pre-Qualification of the Project:

**Projects:** Solarization of 2000 Masajid in Merged Areas.

Sr. No.	Name	Designation	Signature
1	Akhunzada Associates Muhammad Ishaq.	Project manager	
2	MAC Pumps Co. (ASMAT)	Sales Executive	
3	ENERGY Solution Pvt Ltd.	Project manager.	
4	Shah Zareeb Enterprises	COO	
5	TSK Engineering Fazal Rabbani	Project Manager	
6	Solar Sigma Ltd. (Haris Ahmed)	Sales Engineer	
7	Sustainable Energy Associates (Pvt) LTD. Hameed Tahir	Project Manager	
8	Zorro Ashro Engg Nawaz Hussain Khan	Regional Head	
9			
10			
11			
12			
13			

Respective members are requested to mark their attendance by signing against their name and designation.