

## MINUTES OF MEETING

- Project:** 1. Solarization of Houses in UCs in District Bannu ADP 210555  
2. Solarization of Mosque/Masajid/Madrassa/Janazgah & Eid-Gah at Uc's Balkot, Shingal Dra, Bartoni, Harnail, Shatal, Judba, Manjakot, Palosa, Kand Akazai, Mera Mada Khel, Shadag Of District Torghar
- Agenda:** Pre-Bid Meeting for the Pre-Qualification of Contractors
- Venue:** 21 B-II, Abdara Road, University Town, Peshawar, Pakistan
- Date & Time:** Tuesday, 27<sup>th</sup> Dec, 2022, @ 02:00 PM  
Thursday, 29<sup>th</sup> Dec, 2022, @ 02:00 PM

### PARTICIPANTS

#### PEDO:

- |                          |                                     |
|--------------------------|-------------------------------------|
| 1. Engr. Asfand Yar Khan | Project Director (Solar-PIU)        |
| 2. Engr. Mustafa Kamal   | Deputy Director Procurement (Solar) |
| 3. Engr. Nouman Dad Khan | Assistant Director (Electrical)     |
| 4. Engr. M Ajmal Khattak | Assistant Director (Electrical)     |

#### Representatives of the Intending Contracting Firms:

Attendance sheet duly signed by the representatives of the participating Contracting firms is attached at **Annex-I**.

The Project Director (Solar) welcomed the participants and briefed the participants about the project. Total seven (07) Contracting firm attend the pre bid for both projects.

1. The queries of Contracting firms were entertained one by one and were openly discussed in the meeting. The queries/objections put forwarded by the representatives of the firms and respective responses are as below:

	REFERENCE/QUERY	RESPONSE
	<b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.1 "General Basic Eligibility"</b>	
1	It is requirement of the applicant to have an average annual turnover of Rs.345 Million. As per standard bidding documents and in general practice, turnover benchmark is in relation to ascertaining financial capabilities of a firm for which ITA. 3.2.2 Financial Soundness has been set already. It is therefore requested to include the annual turnover in Financial Soundness which is a coherent practice	<ol style="list-style-type: none"><li>1. The statement for Solarization of Houses in UC's in District Bannu shall be read as: "The financial requirement of average annual turnover in last 05 years of Rs. 345 Million is retained. While one specific project completed in last 05 years with cost of Rs. 345 Million is stand deleted."</li><li>2. The statement for Solarization of Mosque/Masajid/Madrassa/Janazgah &amp; Eid-Gah at Uc's Balkot, Shingal Dra, Bartoni, Harnail, Shatal, Judba,</li></ol>



Manjakot, Palosa, Kand Akazai, Mera Mada Khel, Shadag of District Torghar shall be read as.  
 "The financial requirement of average annual turnover in last 05 years of Rs. 203 Million is retained. While one specific project completed in last 05 years with cost of Rs. 203 Million is stand deleted."

<b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.3 "Firm Experience Record"</b>	
2	<p>It is requested to reduce the requirement of each project having value Thirty million rupees considering the single unit cost of the project is far less as compared to this benchmark and the requirement of Ten million would be a rational approach in this regard.</p> <p style="text-align: right;">Not Agreed</p>
<b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.3 "Firm Experience Record"</b>	
3	<p>Enlistment with AEDB is required which is of no value to the project itself as the solar system are standalone nature having no requirement of grid feeding .</p> <p style="text-align: right;">Not Agreed</p>
<b>ITA: 3.2 Qualification Criteria, Sub-Section 3.2.5 "Equipment Capability"</b>	
4	<p>Import documents in company name for PV module and charge controller is required. As previous experience of a firm is evaluated in Firm Experience category, these criteria is related to the importers only, whereas the pre-qualification process intends to pre-qualify Constructors/Firms which may produce materials locally of desired specifications paving way readily available and swift value delivery.</p> <p style="text-align: right;">Not Agreed</p>