

Invitation for Pre-Qualification Applications (PQA) for Supply of Electricity from PEDO Hydropower Plants Under Direct Supply Model & CTBCM Framework

PEDO Responses To Clarifications Sought by Prospective Industries / Firms

Sr#	Clarification Requested	Response to Clarification
1	<p>Definition of "Evidence of Land Under Acquisition Process" Section 3.1.8(i) requires the Applicant to demonstrate access to land through, inter alia, "evidence of land under acquisition process." Kindly clarify what specific documents or instruments are considered acceptable evidence of land under acquisition at the prequalification stage.</p>	<p>With reference to the land availability requirements under Clause 3.1.8(i) (Land Availability & Location Feasibility) of Annexure C (Prequalification Criteria) of the Prequalification Document, interested parties shall be required to submit an undertaking confirming their intention to purchase or lease the identified land for the proposed facility at the RFP stage. At the RFP stage, or within such timeframe as may be specified by PEDO, the Applicant shall be required to provide valid documentary evidence of land rights or acquisition, including title documents such as a sale deed, registered lease agreement, or such other acceptable evidence as may be prescribed by the Procuring Entity. Accordingly, the aforesaid Clause 3.1.8(i) shall be read and construed subject to this clarification. The form of undertaking is attached herewith for reference and compliance by the interested parties. [on stamp paper of Rs. 100]-UNDERTAKING attached as Annexure below.</p>
2	<p>What should litigation disclosure include?</p>	<p>For the purposes of the litigation disclosure requirements under this Prequalification Document, Applicants are required to provide details only of current and pending litigation involving the Applicant or any consortium member against government departments, public sector entities, or regulatory authorities. Applicants are not required to disclose past, concluded, settled, or closed litigation. The litigation disclosure shall include, for each pending matter: (i) case title, (ii) forum or court where the matter is pending, (iii) brief description of the dispute and relevant facts, and (iv) amount in dispute, if quantifiable.</p>

3	<p>Banking & Payment Capability Clause 3.1.4(i) of Annexure C – Prequalification criteria requires the Applicant to provide a bank reference letter confirming satisfactory account conduct. In practice, many banks issue an "Account Maintenance Certificate" as a standard document confirming that the account holder maintains an account, which serves a similar purpose. Kindly clarify whether an Account Maintenance Certificate issued by the Applicant's bank will be considered an acceptable substitute for, or equivalent to, a bank reference letter for the purposes of satisfying the requirement under Clause 3.1.4(i).</p>	<p>The Account Maintenance Certificate is acceptable.</p>
4	<p>Supporting Documents for Technical Experience Proforma D (Technical Data Form) requires Applicants to attach supporting documents as evidence of their technical experience. However, neither the Proforma nor the PQD specifies the nature or type of documents that will be considered acceptable for this purpose. Kindly clarify what categories of supporting documents are required or acceptable to substantiate the technical experience claimed.</p>	<p>Any document that can substantiate the experience claimed under proforma D may be submitted.</p>
5	<p>Regulatory and Environmental Compliance Clause 3.1.12 of Annexure C – Prequalification criteria requires the Applicant to confirm that it shall obtain all required statutory approvals, including environmental approvals, industrial licensing (if applicable), and building and safety approvals. The PQD further clarifies that submission of final permits is not required at the prequalification stage. Kindly clarify whether a written confirmation on the Applicant's official letterhead will be sufficient to satisfy the requirement under Clause 3.1.12. If a specific form</p>	<p>Yes. No specific form is required.</p>

	of confirmation is required, kindly provide guidance accordingly.	
6	<p>Contradiction Between Project Operational Status and Reference to Commissioning Schedule (Clause 1.3.1 of Annexure A read with Clause 3.1.11(ii) of Annexure C) Clause 1.3.1 of Annexure A (Project Description and Background) expressly states that the Jabori Hydropower Project is presently operational and that electricity generated from the Project is currently being supplied through the interconnected power system under an existing power acquisition arrangement. However, Clause 3.1.11(ii) of Annexure C - Prequalification Criteria requires the Applicant to confirm that its proposed development timeline "aligns with the commissioning schedule of the Jabori Project." The following clarifications are respectfully requested: (a) Whether the Jabori Hydropower Project is already commissioned and currently supplying electricity to the grid (as appears to be confirmed by Clause 1.3.1 of Annexure A) and if so, kindly provide PEDO's indicative target date or schedule for transition from the existing grid-based power acquisition arrangement to the proposed direct supply model; or (b) If, contrary to the statement in Clause 1.3.1 of Annexure A, the Project has not yet been commissioned, kindly provide the commissioning schedule of the Jabori Hydropower Project.</p>	<p>Jabori project is already commissioned. Please consider this para 3.1.11 of Annex C deleted.</p>
7	<p>If a successful bidder, for example, secures 10 MW from PEDO, what are the cost implications in case that capacity cannot be utilized for a certain period due to a shutdown? Specifically, would capacity payments still be</p>	<p>This will be clarified at RFP stage</p>

	payable during such a period of non-utilization?	
8	What is the estimated per-unit rate being offered under this arrangement (CTBCM)?	At the shortlisting stage, PEDO is not offering/committing any per-unit tariff or reserve price. The applicable price will be determined through the competitive bidding / RFP process and will be evaluated as per the bidding documents. For clarity, the final “delivered” cost to the BPC typically comprises (i) the competitively bid energy/capacity components and (ii) regulated/pass-through components such as use-of-system/wheeling charges, allowed losses, market/settlement charges, taxes and other statutory adjustments, as applicable under the regulatory framework and the final transaction structure.
9	Currently, under Pehur Hydel Power, electricity is supplied to meter installed at Unit 1 (site -1) of comp. In the proposed setup, will the power supply be available for both units of comp, or will it remain limited to a single unit of comp?	We recommend to take clarity on this from NEPRA/ISMO.
10	Considering that this arrangement would require deregulation from PESCO, if we proceed with applications for both units, will we be completely disengaged from PESCO? In such a scenario, what would be the fallback option if PEDO is unable to supply electricity?	Even when BPC procure energy from a Competitive Supplier, it will remain physically connected to the DISCO network for interconnection/wheeling and are subject to applicable network service arrangements and charges. Further there is a “Supplier of Last Resort” framework (DISCO supply) that ensure continuity of supply in case the electricity supply from Competitive Supplier is not available at any hour. Under CTBCM, any shortages or excess energy (imbalances) are settled through the market/balancing mechanism as per the Market Commercial Code and applicable documents. The commercial allocation of imbalance costs (i.e., whether and how such costs are passed through to the BPC) will depend on the final contract

		<p>structure and transaction documents, which will be shared at the RFP stage.</p> <p>The ability to retain DISCO supply for a portion of load while also procuring a portion from a Competitive Supplier is subject to the prevailing regulatory framework and its amendments, as well as DISCO/ISMO procedures. As per latest amendments in CTBCM structure a BPC can procure certain portion of electricity consumed from competitive supplier while remaining portion will be considered to be consumed from grid at regulated tariff.</p>
11	<p>Are there any minimum or maximum bidding limits in terms of the number of units/elect % that can be applied for?</p>	<p>At the shortlisting stage, no binding minimum/maximum bidding limits are being imposed by PEDO. At the RFP stage, the bidding documents will specify how capacity/energy (or percentage of demand) is to be quoted/contracted, including any technical requirements (e.g., metering, loss treatment, settlement and credit cover requirements) under the applicable framework. However you need to identify preferred generator of PEDO for supply of electricity which matches your need.</p>
13	<p>Based on discussions with ISMO, it was indicated that a Bulk Power Consumer (BPC) with captive generation may sell excess electricity to a competitive supplier during plant shutdowns, subject to mutual agreement. Please confirm whether this is permissible under policy, and whether PEDO would allow such an arrangement.</p>	<p>This query may be directed to NEPRA or ISMO, our understanding is that “yes a BPC can sell excess electricity, if the captive power plant gets allocation pursuant to the bid under RFP by ISMO”. however please take clarity from appropriate regulator in this regard. As far as PEDO is concerned this PQD process does not involve electricity purchase by PEDO, further we are of the view that Cost of Captive Power Plant (except solar/wind) is expected to be much higher.</p>
14	<p>For a BPC with captive generation, is it mandatory to conduct a power system or interconnection study through ISMO or any other relevant authority?</p>	<p>Please take clarity from ISMO in this regard.</p>
15	<p>ISMO has outlined three primary cost components for consumers: wheeling charges, annual bid/market participation charges, and the supplier’s energy tariff (including</p>	<p>Wheeling charges and related cost (market and grid) will be finalized by NEPRA in coming days. Supply cost and its structure will be finalized at RFP /bidding stage by PEDO.</p>

	margin). Kindly confirm whether any additional charges would apply.	
16	If an initial proposal is submitted for a capacity of 20 MW, is there flexibility to revise this capacity during later stages of negotiation?	Yes, final committed capacity and energy requirements will be locked at bidding stage, pursuant to RFP issued to shortlisted parties by PEDO for wheeling of electricity from its power plants.
17	Are there any bank guarantees, bid bonds, or other financial security requirements associated with signing an MOU with PEDO?	PEDO will undertake a shortlisting process pursuant to PQD issued in this regard. There are no financial security requirements applicable at this stage. Related security requirements will be issued at RFP stage, by PEDO.
18	What total generation capacity (in MW) does PEDO plan to allocate or offer through the CTBCM framework?	PEDO has multiple operational plants, while few are under construction and development phase. Under ongoing PQD process, interested parties are requested to express their demand based on which appropriate capacity will be allocated at RFP stage by PEDO, please note the allocation of capacity at RFP stage is also subject to PEDO being allocated corresponding quota by ISMO under their bidding process.
19	What is the indicative minimum energy tariff (per kWh), excluding wheeling and market charges, expected by PEDO?	This is subject to competition under transaction structure provided at RFP stage by PEDO.
20	It was indicated that power under CTBCM would be supplied only to consumers located within Khyber Pakhtunkhwa. Please confirm whether this restriction applies.	This is a preference and is subject to demand identified at the end of ongoing PQD process. Final terms and conditions will be issued at RFP stage.
21	PEDO should provide / share a comprehensive end-to-end wheeling mechanism within the ISMO/CTBCM regime.	PEDO as of date is only pre-qualifying industry interest in direct supply arrangement from Jabori or in wheeling arrangement from any of the power plant (including Jabori). Subject to receipt of interest separate RFPs will be issued to prequalified entities based on their interest and pre-qualification status. For supplying under wheeling, PEDO plans to participate in the upcoming auction expected in next month by ISMO to get quota for supply of electricity to industry (under wheeling
22	Either hybrid procurement of energy is allowed under ISMO / CTBCM framework i.e. buy a portion through bilateral contract (Wheeling) and balance from DISCO's (Grid)	
23	Clarification is also required regarding the continuity and validity of the current EPA between PEDO and BPC's.	

24	Status and applicability of Fixed (MDI) Charges in CTBCM wheeling arrangement?	<p>arrangement), however said participation is subject to receipt of interest under this pre-qualification process. Accordingly, separate RFP(s) will be issued for wheeling arrangements, which will include underlying financial matters. Any commitments from interested parties will be required only if they wish to bid under the respective RFP(s). Furthermore, as per NEPRA decision dated April 14, 2026 hybrid consumers are now allowed under CTBCM regime, please refer NEPRA website for further details in this regard.”</p>
25	What will be the expected per-unit price under the wheeling arrangement in CTBCM?	
26	After the prequalification process, when financial aspects are shared with BPCs, will we be able to decide not to proceed if they are not suitable for us?	
27	A detailed clarification is required regarding the balancing mechanism for energy, Energy Imbalance Calculations & Marginal Cost in CTBCM under the guide lines of ISMO.	
28	What will be the criteria for registration of BPC's?	
29	Will the new wheeling arrangement apply for 24 hours (including both peak and off-peak hours), or be limited to 20 hours (off-peak hours only).	
30	Can we apply for a combined electricity arrangement for our Production Division- 1 and 2, given that both divisions have separate meters/connections?	Yes, if these are registered under one company name and are in the same premises.

ANNEXURE

[on stamp paper of Rs. 100]

UNDERTAKING

Date: [●]

To:

Pakhtunkhwa Energy Development Organization (PEDO)
[Address]

Subject: Undertaking in respect of Land Availability Requirements – Jabori Hydropower Project (Direct Supply of Electricity)

Dear Sir/Madam,

We, [Name of Applicant / Lead Member], having our registered office at [address], in connection with our Prequalification Application submitted pursuant to the Prequalification Document dated [●] for the Jabori Hydropower Project (Direct Supply of Electricity), hereby submit this undertaking with reference to the land availability requirements under Clause 3.1.8(i) (Land Availability & Location Feasibility) of Annexure C (Prequalification Criteria) of the Prequalification Document.

We hereby confirm and undertake that, if shortlisted and invited to participate in the RFP stage, we intend to purchase or lease the land required for establishment of the proposed facility intended to receive electricity under the proposed transaction.

We further undertake that, at the RFP stage, or within such timeframe as may be specified by PEDO, we shall provide valid documentary evidence of land rights or acquisition in respect of the land, including title documents such as a sale deed, registered lease agreement, or such other acceptable evidence as may be prescribed by the Procuring Entity.

The particulars of the proposed land are as follows:

- Location: [●]
- Coordinates: [●]
- Owner(s) Details: [●]
- Approximate Area / Dimensions: [●]

We acknowledge that PEDO may seek further information, clarification, or supporting documents in relation to the identified land and the status of acquisition at any stage of the procurement process.

We further confirm that the information provided by us in connection with this undertaking is true, correct, and complete to the best of our knowledge and belief.

Yours faithfully,

For and on behalf of [Applicant / Lead Member]

Name:

[●]

Designation:

[●]

CNIC/Passport

No.:

[●]

Company Seal (if applicable)